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## Charter Communications, Inc. Q1 2008 Earnings Call Transcript

### Question-and-Answer Session

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#### Operator

(Operator instructions) Your first question comes from Michael Pace – JPMorgan.

#### Michael Pace – JPMorgan

For Eloise, in our notes we see a onetime benefit in the first of '07 on EBITDA, can you just remind us what that was, again I have my notes, it was about 2% of growth in that quarter and further adjusting EBITDA for that, coming up with mid 12% EBITDA growth. Wanted to confirm our math and make sure we're not double counting.

And then on the digital net adds side, haven't seen adds growth like that in a while, were there special promotions, was it a rollover from the holiday season for high def TVs and such?

#### Eloise Schmitz

There was about a \$2 million benefit in the first quarter of '07, so that is correct. I think your math was right on that.

#### Neil Smit

Concerning digital RGUs, we did see a good rebound there. I think it was due to targeted marketing strategies where we were looking at increasing advanced services penetrations and up selling really contributed to the success. We think there's a good opportunity to promote those advanced services once you've got a customer into a digital tier.

We're going to continue to trial and refine the offers that attract different customer segments. We did see overall in video a strong quarter from RGUs at 91,000 and also good ARPU growth in that in the overall product line at 6.4%.

#### Eloise Schmitz

Sorry Mike, I reversed it, it was about a \$5 million benefit, you were right and about a two point benefit, I reversed them, sorry.

#### Operator

Your next question comes from Jason Bazinet – Citigroup

#### Jason Bazinet – Citigroup

I think in the commentary you mentioned a 50% increase in HD and DVR net adds on a year-over-year basis, I was just wondering, is that acceleration consistent with your expectations and consistent with the full year CapEx budget that you guys outlined for the year.

**Neil Smit**

It is consistent with our CapEx budget of \$1.2 billion. We did see good HD growth; we're increasing the on-demand choices. We now have about 200 HD options. We've got, on the VOD side, we also saw strong growth at VODR orders were up about 44% compared to the first quarter of last year. So it is consistent with our CapEx budget and we remain optimistic in that overall in the advanced services to video.

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