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## RadiSys Corporation Q1 2008 Earnings Call Transcript

### Question-and-Answer Session

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#### Operator

(Operator instructions) The first question comes from the line of Matt Petkun from D.A. Davidson & Company. Go ahead sir, your line is open.

#### Matt Petkun – D.A. Davidson & Co.

Thanks so much. Nice quarter. So looking at the commercial part of the business, Scott, that was – or not the commercial but the IP network and messaging business, was the sequential decline there primarily due to some of your existing contracts that are moving towards end of life?

#### Scott Grout

Definitely, yes.

#### Matt Petkun – D.A. Davidson & Co.

Okay. And then looking at the balance sheet, obviously, cash flow is going to be a real area of focus for us over the next couple of quarters. Brian, is there any way you could offer along with your \$0.06 to \$0.11 in pro forma earnings guidance, a general sense of what you think you can do in terms of cash flow from operations next quarter?

#### Brian Bronson

Yes. I mentioned \$3 million to \$5 million.

#### Matt Petkun – D.A. Davidson & Co.

You did. Okay, I missed that. And then just finally, talking about your – obviously the business with your largest customer, that appears to remain quite steady. Have you learned anything in terms of their integration with Nokia and Siemens and what that has meant in terms of your overall level of visibility for the remainder this year?

#### Scott Grout

So business continues to progress pretty well with them. Integration, from our perspective, of the two entities is going well. Our visibility into their end business remains pretty strong so we engage not just with the procurement organization but also some of the end using business unit. I do think in net

we've bump in business relative to where we would have been, because of the combined demand between Nokia and Siemens. So in that, we are pretty happy with how things are going there.

**Matt Petkun – D.A. Davidson & Co.**

Okay. That's all for me for now.

**Brian Bronson**

Thanks Matt.

**Operator**

The next question comes from the line of Ted Jackson with Cantor Fitzgerald. Go ahead sir. Go ahead sir, your line is open.

**Ted Jackson – Cantor Fitzgerald**

Hi Scott, Brian. Three questions, one is I missed the CapEx number you gave.

**Brian Bronson**

\$2.2 million.

**Ted Jackson – Cantor Fitzgerald**

And then what was depreciation in the quarter, not amortization, just depreciation?

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