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## Iowa Telecommunications Services Inc. Q4 2007 Earnings Call Transcript

### Question-and-Answer Session

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#### Operator

(Operator Instructions) And we'll first hear from Todd Rethemeier, Soleil Securities.

#### Todd Rethemeier - Soleil Securities

Thanks, good morning guys.

#### Kevin Inda

Good morning.

#### Todd Rethemeier - Soleil Securities

Two quick questions for you. You mentioned that you maybe paying AMT taxes, could you just give us a little more color on that, maybe quantify it? And then the second question on the CLEC business seemed pretty good this quarter, was there anything -- were you doing anything different or did you go into new markets or what exactly was causing that? Thanks.

#### Craig Knock

Okay. Good morning Todd. Yeah, on the AMT taxes if you look over to the course of 2007, I think we mentioned we paid roughly \$633,000, and last year was slightly higher than that. Off the top of my head I think it was about \$900 million or roughly \$1 million last year. Again we expect that we will continue to pay AMT and that it should be in that range. So the 2007 numbers of these are fairly good number. And again it's, it should be less than \$1 million for the foreseeable future.

As to your CLEC, yeah as we said over the past, we've had a less of a focus on residential and the much more business focus and frankly the fourth quarter was a good quarter. We hired up may be one or two additional sales people in that time and they hit ground and are producing, and again these are largely business customers that we are adding at this juncture and we are quite pleased with our operations on the CLEC business right now.

#### Alan Wells

But Todd I think generally there's no new markets in the fourth quarter; we just had a good strong quarter?

#### Operator

(Operator Instructions). We will now hear from Chris King, Stifel Nicolaus

**Chris King - Stifel Nicolaus**

Good morning and congratulations, very solid access line trends on ILEC during the quarter as well. Quick question regarding Bishop, just was wondering if you could give us a sense in terms of the capital expenditure requirements you see for that business over the course for the next couple of years at least at a very high level with a similar range in terms of the percent of total revenues that you are currently using now for the Iowa Telecom properties, be a good reference point for the amount of CapEx that Bishop will likely need over the course of the next year or two.

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