

The logo for Seeking Alpha, with the text 'Seeking Alpha' in white and a gold Greek letter alpha symbol to the right, all on a dark red background.

## Computer Task Group: The Wall Street Analyst Forum Presentation Transcript

### Question-and-Answer Session

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#### Unidentified Audience Member

[Question Inaudible]?

#### Jim Boldt

We're involved in the UK project. The question was: how much of the UK project are we involved in? There are five regions in the UK, that's the way that they set up in each one of them as a separate project for them. We're involved in through the project; it's the southernmost region. So, it's the London region, and the region in South England. We've been involved for three years. We started off by doing the implementation plan actually for one of the regions, but unfortunately then the software wasn't available. There are over a 1,000 hospitals that they have to do installs in, plus clinics and doctors offices. To-date, they have done seven hospitals with kind of beta versions of the software. We actually participated in all seven of the beta tests. We think probably next year, we'll probably have the software (inaudible) and let them begin to do the massive implementations.

#### Unidentified Audience Member

What do they mean for revenue for the company?

#### Jim Boldt

The question was: what do they mean for revenue for the company? We don't have a projection over there, because one quick like I am a little gun shy the software guys originally said it would take them one year to get the software ready, it's three years, and it's next year that it is coming out. I don't know what it is. Our run rate which we have disclosed currently, which was kind of few people to do primarily planning, etcetera, is about \$6 million a year. I would expect it definitely would be a multiple red number. And then, we have had debates, each one of the regions has a prime contract line, and were actually a sub to one of the primes, two of the primes, rather. And they have approached us about opening offices in Europe, because they believe that the European countries are getting close to the point that they will begin our implementations. Yes, Europe is kind of funny, I mean in everything. Alright, so everything, I let the Brits top it out, figure out how to get it done and in most of the comments is opposite.

#### Unidentified Audience Member

Right. I don't have the history very well, but: can you just talk through what happens at IBM? And you have lots of contracts, and are: how you dealt with those in place? Do you keep them on sanity

of other projects in the pipeline? Could you talk a little bit about how you see a pipeline investment?  
These are projects that you are constantly getting new project?

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