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Kforce Inc. Q3 2008 Earnings Call Transcript

Question-and-Answer Session

Operator

(Operator Instructions). Your first question comes from Michael Baker – Raymond James.

Michael Baker – Raymond James & Associates

Thanks for that. I know in the past you have had some success with government programs, kind of stabilize financial system with the [RTC]. I am just wondering if you had at this time, to get sense for any opportunities there, in any potential timing of the new outlays.

David Dunkel

We have done, actually we did quite a bit of work with the [RTC] and we have drawn on that experience and prepared a strategy to allow us to participate in this program as well, both us the prime contractor [KGS] units and also through our field offices as well. So, we developed a comprehensive strategy and expect to be able to participate in it, although there is quite a bit of difference to what happened before with the [RTC]. We still think of these substantial opportunities.

Michael Baker – Raymond James & Associates

Any sense of timing on government identified areas in which they are looking for assistance from folks, like you.

David Dunkel

We do not really have a sense of timing yet, we have had communication with certain government agencies directly, as well as with other primes and we do expect that there will be activity. There is an urgency to move on this, our standpoint and from the government standpoint but it is not sure if you can expect that there is still a lot less to be done before anything really starts to hit.

Michael Baker – Raymond James & Associates

Thanks, and I had just a question for Joe, obviously you gave us a range at \$0.10 to \$0.14 and some general sense of, what drives to the low end. Can you give us the sense of the key one or two factors that would drive you into that towards the high end into that?

Joseph Liberatore

Yes. We will drive as to the higher end to that would be search not deteriorating portion of what we experience here sequentially. Margins holding up a little bit better from a flex standpoint those margins were to remain constant once we experience any price compression due to larger customers looking at consolidating vendors and really exchanging more volume for rate.

Michael Baker – Raymond James & Associates

Thanks a lot.

Operator

Your next question comes from Tobey Sommer – Suntrust Robinson Humphrey.

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