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## TECO Energy Inc. Q3 2008 Earnings Conference Call Transcript

### Question-and-Answer Session

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[Operator Instructions]. We will pause for just a moment to compile the Q&A roster. Your first question comes from the line of Dan Eggers with Credit Suisse.

**Daniel Eggers - Credit Suisse**

Good morning. Just looking at the slowdown in Tampa, how are you guys thinking that's going to effect kind of some of the longer run CapEx plans by way of new generation additions in as that kind of push out CCGT construction and that sort of thing.

**John B. Ramil - President and Chief Operating Officer**

Yeah Dan this is John Ramil. Its is Dan we typical been seen 2.5% to 3% kind of long-term growth we think it back to normal its going to more than 2% range, so between the slowdown now and a slower growth in the future that going to push the future generation out. So the CT that we have beyond 2010 and the next natural gas combine cycle unit will move up. Although we do have to replace some purchase power contracts no matter what the load growth is we're going to have to do some of that but its going to have the effect of moving things out.

**Daniel Eggers - Credit Suisse**

But John, on the CCGT should we be thinking that you have decided a year or two, I know that was part of the goal that was to replace some of the purchase power contracts. Is that enough need just for those contract replacements to keep the CCGT ...?

**John B. Ramil - President and Chief Operating Officer**

That it pass by quickly comes back Dan, but I think at least a year is probably the best guess, right now.

**Daniel Eggers - Credit Suisse**

Okay. Given the challenges with kind of a volume production out of the coal side, can you help to get some more comfort around the ability to hit the 10.5 million tons next year and it's kind of a visibility in making sure you have a labor pool to do that?

**John B. Ramil - President and Chief Operating Officer**

Yes Dan that's a really good question. We are going to continue to fight with contract minors and labor and we are prepared to do that. We have done some things and part of the mining challenges

we face this year have been in opening new mines and getting through the initial path that we have to get through this mine and we've done that we've taken that pain and we are prepared to produce very strongly from those new mines. We're also, on a very well reasoned in employee training basis, are moving more to our own mine than depending on others, and we're moving from, historically, our own mining in the mid upper 50% of our production, more towards two-thirds of our production.

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