

The logo for Seeking Alpha, with the text 'Seeking Alpha' in white and a gold Greek letter alpha symbol to the right, all on a dark red background.

## Smith Micro Software, Inc. Q3 2008 Earnings Call Transcript

### Earnings Call Excerpt

---

Smith Micro Software, Inc. (SMSI)

Q3 2008 Earnings Call Transcript

October 29, 2008, 4:30 pm ET

#### **Executives**

Charles Messman – MKR Group

Bill Smith – Chairman, President, and CEO

Andy Schmidt – CFO and VP

#### **Analysts**

Maynard Um – UBS

Lauren Ye – JP Morgan

Scott Sutherland – Wedbush Morgan Securities

Chad Bennett – Northland Securities, Inc.

Eric Kainer – ThinkPanmure

Kevin Dede – Morgan Joseph

#### **Presentation**

#### **Operator**

Ladies and gentlemen, thank you for standing by, and welcome to the Smith Micro Software fiscal third quarter 2008 conference call. During today's presentation, all parties will be in a listen-only mode. Following the presentation, the conference will be opened for questions. (Operator instructions) I would now like to turn the conference over to Charles Messman with the MKR Group. Please go ahead.

**Charles Messman**

Good afternoon, and thank you for joining us today to discuss Smith Micro Software's financial results for fiscal 2008 third quarter, which ended September 30th, 2008. By now, you should have received a copy of the press release discussing our third quarter results. If you do not have a copy and would like one, it is available at [www.smithmicro.com](http://www.smithmicro.com), or by calling 949-362-5800, we will fax or email you one immediately.

With me on today's call are Bill Smith, Chairman, President and Chief Executive Officer; and Andy Schmidt, Vice President and Chief Financial Officer.

Before we begin the call, I want to caution that on this call, the company may make forward-looking statements that involve risks and uncertainties, including, without limitation, forward-looking statements relating to the company's net revenues guidance for fiscal 2008, our financial prospects and other projections of our performance, the company's ability to increase its business and anticipate timing, and financial performance of new products and potential acquisitions.

Among the important factors that could cause actual results to differ materially from those expressed or implied in the forward-looking statements are changes in demand for our products from our customers and their end-users, new and changing technologies, customer acceptance of those technologies, new and continuing adverse economic conditions, and the company's ability to compete effectively with other software companies. These and other factors are discussed in the company filings with the Securities and Exchange Commission, including its filings on Forms 10-K and 10-Q. And could cause actual results to differ materially from those expressed or implied in any forward-looking statement.

The forward-looking statements contained in this conference call are made on the basis of the views and assumptions of management regarding future events and business performance as of the date of this call, and the company does not undertake any obligation to update these statements to reflect events or circumstances occurring after the date of this release.

Copyright © 2008 CNET Networks, Inc. All Rights Reserved.