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Computer Task Group, Incorporated Wall Street Analyst Forum's 20th Annual Institutional Investor Conference Transcript

Earnings Call Excerpt

Computer Task Group, Incorporated (CTGX)

Wall Street Analyst Forum's 20th Annual Institutional Investor Conference Transcript

March 26, 2009 9:10 am ET

Executives

James Boldt – Chairman and CEO

Presentation

Unidentified Participant

Good morning ladies and gentlemen. In our ongoing attempt to adhere to the published schedule, I like to introduce the next company in this morning's program, we are pleased to have with us Computer Task Group. They have presented for the – a couple of times, and now we've been doing this for 20 years not all of a sudden. In some cases the company has presented with us 2 or 3 times in the past, and the management might not even be aware of it, because we did it maybe in '87, in 2004 or in 2005 et cetera.

So in any case, Computer Task Group has presented maybe three times over the years with us. They provide IT solutions and services to Global 2000 clients. They focus on their core businesses, and use IT as a competitive advantage to excel in their markets. CTG combines in-depth understanding of their clients' businesses with a full range of integrated services, and proprietary ISO 9001:2000 certified services methodologies.

There are 3500 IT professionals based on an international network of offices in North America and Europe, and have a proven track record of delivering high-value industry specific solutions.

Without any further introduction, I would like to introduce James Boldt, Chairman and Chief Executive Officer. He is accompanied by Brendan Harrington, Senior Vice President of Finance and Chief Financial Officer.

James Boldt

Good morning. Brendan and I are pleased to be here this morning to talk a little bit about our company. I think everybody has seen our forward-looking statement disclaimer. Little background on

CTG, if you're not familiar with the firm, we're a \$353 million international IT solutions and services firm. We have 30 offices spread across the US and Western Europe. Last year 22% of our total revenue came from Western Europe.

We have about 3100 employees and market cap is around \$60 million. We have 18 million shares outstanding. While we serve a lot of constituents, most of our revenues actually come from the Fortune 1000. We have strong customer satisfaction and a number of years ago we decided to direct most of our investment dollars into our healthcare vertical. I'm going to talk quite a bit about this as I go through the presentation.

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