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## Polycom, Inc. Q1 2009 Earnings Call Transcript

### Earnings Call Excerpt

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Polycom, Inc. (PLCM)

Q1 2009 Earnings Call

April 15, 2009 5:00 pm ET

#### **Executives**

Michael R. Kourey – Chief Financial Officer, Senior Vice President – Finance & Administration & Director

Robert C. Hagerty – Chairman of the Board, President and Chief Executive Officer

#### **Analysts**

Samuel Wilson – JMP Securities

Jason Ader – William Blair & Company

Elliot Gold – TeleSpan

Jim Suva – Citigroup

John Marchetti – Cowen and Co.

Hassan Imam – Thomas Weisel Partners

Todd Kauffman – Raymond James

Tavis McCourt – Morgan Keegan

Jeff Kvaal – Barclays Capital

Bill Choi – Jeffries & Company

#### **Presentation**

#### **Operator**

Welcome to the Polycom Q1 earnings conference call. (Operator Instructions) I would now like to turn the conference over to Mr. Mike Kourey, Chief Financial Officer of Polycom, Inc.

**Michael Kourey**

Thank you. Good afternoon everyone and welcome to Polycom's first quarter earnings call. I am Mike Kourey, Polycom's Chief Financial Officer and here with me is Bob Hagerty, Chairman and CEO. As with previous quarterly calls, we're again augmenting today's voice conference call with a web cast. If you'd like to receive the web cast please open your web browser at this time and enter Polycom's home page, which is Polycom.com and click on the Q1 earnings call link. Then, follow the instructions provided.

For the analysts participating in the Q&A session leave your call live so that you can use your conference call connection for the Q&A session at the end of our call. Please note that Q&A is for financial and market research analysts. We welcome all others to listen into the Q&A session. Please also note that this entire web cast including Q&A will be maintained on Polycom's website for 12 months from today for your convenience and replay.

Most of you participating in this call are aware of the federal legislation regarding forward-looking statements. Accordingly, we would like to note that during the course of this conference call, Bob and I will be making forward-looking statements and present forward-looking visual materials regarding future events, anticipated future trends, future product offerings and the future performance of the company including financial guidance.

We wish to caution you that such statements and visual materials are just predictions that involve risks and uncertainties and that actual events or results could differ materially. We discuss a number of these risks in our business in detail in the company's SEC reports including, most recently in the company's annual report on Form 10K for the quarter ended December 31, 2008 and any forward-looking statements must be considered in the context of such risks and uncertainties.

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