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## Socket Mobile, Inc. F109 Earnings Call Transcript

### Question-and-Answer Session

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#### Operator

(Operator Instructions) Your first question comes from the line of Brian Swift - Security Research Associates.

#### Brian Swift - Securities Research Associates

My recollection was of the Good Samaritan order that you got a year ago was going to be very well spread out and coming I think to completion in Q2, can you bring us up to date on that and what maybe you might have lined up to be replacing that because I guess the one silver lining in the quarter was the fact that the SoMo revenues are holding up and hopefully as we kind of regain footing in the economy that we have seen in the growth period or the growth rate that is at hand, what is kind like to see what do you have or what your pipeline is like and what kind of comfort level where you have will be able to see another growth spur in the SoMo handheld? I know you have the RX models coming in to play and I did talk to somebody over in the United Kingdom for that application over there for barcode scanners for patients who are going into the hospitals and so on. Can you give us a little idea how I can hold in and in relation to one of the steady customers that you have?

#### Kevin Mills

Okay. So, I think that as we said that Good Sam had a roll out of 850 SoMos and right now we have 25 but we expect as they will supply the next 700 units in Q2. We do not know if they will have further deployments or if they will upgrade any of the units to include barcode scanners all the things going forward and obviously when we started Good Sam was a large percent when we started the 500 units at quarter out of our [26:45] represented 50%. Today, there are 700 units out of 3,500 represent the smaller number.

We are seeing similar opportunities from a number of sources including in Europe. I mentioned that we have a roll out beginning and with the Company in Sweden they have placed an order for thousand units of which I believe they have only taken 135 to date and we would expect then to be picking up the pace by the time we get to the end of Q2. We also have a larger opportunity in Germany where again the order has been placed. The order was actually combined with another hospital but the total order was a thousand units also but they are expecting to take 500 units again in Q2 and Q3 and again today we only have deployed I think somewhere in the region at 10 to 15 units.

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