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## Anadigics, Inc. Q1 2009 Earnings Call Transcript

### Question-and-Answer Session

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#### Operator

(Operator Instructions). Your first question comes from the line of Anthony Stoss.

#### Anthony Stoss - Craig Hallum

Hi, guys. If you wouldn't mind quantifying the high level of design win activity. You mentioned 50 different wins. Is that across all your customer base, or is that Samsung, and maybe you can help give us more detail on Samsung coming back as well as Huawei? Thanks.

#### Mario Rivas

The 50 is a combination of all of our customers. Obviously we are engaged with what I would consider three top-tier customers, being LG, Samsung and RIM, and a host of others. So at this moment, I will not get any more granular than that on the design win. On Samsung, I would go as far as to say that the second quarter will have a higher level of business than first quarter and that is my expectation that when all the design wins turn into sales and the economy helps, we should be between one-third and one-half of our prior Samsung peak.

#### Anthony Stoss - Craig Hallum

Refresh my memory and Tom, maybe step in. I think at the prior peak, wasn't Samsung about 20 million per quarter?

#### Tom Shields

At our peak, Samsung was above a 10% customer.

#### Anthony Stoss - Craig Hallum

Tom, what's your current head count?

#### Tom Shields

It's approximately 550.

#### Anthony Stoss - Craig Hallum

No additional light you can shed in terms of significance on this WiFi handset reference design that's coming in later in the year. Is it going to be bookable revenue this year, or is it something in '10?

**Mario Rivas**

There's a possibility that it can be bookable revenue in the second half of the year, probably the fourth quarter. Like I said, we're going to speak on detail later when we reach a higher level of confidence.

**Tom Shields**

Tony, this is Tom. Certainly the products are there, ready. They've been sampled and qualified. So the markets willing we would expect some opportunities in the second half.

**Operator**

There is a question from the line of Aalok Shah.

**Colin Denman - DA Davidson**

This is Colin Denman calling in for Aalok. I was just wondering, looking at some of your recent competitor's results and guidance, it seems fair to say that they're continuing to gain share. I was just wondering, given that, what has given you the most confidence that you'll be able to resume revenue growth in the back half of '09?

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