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## Sourcefire Q1 2009 Earnings Call Transcript

### Question-and-Answer Session

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#### Operator

Thank you, sir. (Operator Instructions). And our first question comes from the line of Todd Weller with Stifel Nicolaus. Please proceed.

#### Todd Weller - Stifel Nicolaus

Thanks. Congratulations, guys. Just had a couple of questions first on the cyber security front, how do you think of the kind of duration of that as to grow a catalyst? And then any comments on, there used to be some assertions that historically the government has bought a more of a centralized approach and that might be transitioning to more of a decentralized approach overtime?

#### Tom McDonough

Yeah, hey Todd. This is Tom McDonough. I'll take that question. We're continuing to see good growth in the government space as John alluded to, the cyber, the CNCI is really an initiative and the key is to be the part of the programs. And currently we're involved in programs that are funded across multiple agencies within the U.S. government, most of them and we believe that there's going to be a continuing trend that those programs are going to be funded on a multi-year basis.

#### Todd Weller - Stifel Nicolaus

Great. And then John in the last quarter, you commented qualitatively on kind of the annual consensus estimates any kind of updated thoughts there?

#### John Burris

Yeah, we're not, I won't give annual guidance but we saw that, we expect it to grow in the double-digit range and where we're standing by that. Visibility is tough in this environment right now and even though we had a really good quarter, it's hand-to-hand combat out there for our partners and our employees. Lot of deals require multiple signatures that didn't in past, lot more people are looking at it. We are very fortunate that our products stay in demand and we think that's lower double-digits that we said last time as what we would stand by for this year. Because we had a strong second half last year too so, and we still got a lot of work in product.

#### Todd Weller - Stifel Nicolaus

Great, thanks.

**Operator**

Our next comes from the line of Katherine Egbert from Jefferies. Please proceed.

**Unidentified Analyst**

: Yeah, hi, this is Ignatius Njoku (ph) actually for Katherine. I just had a question that just on the pipeline front if you guys are seeing any improvement, we've heard some companies are actually seeing some improvements in the quarter in terms of -- it sounds like you're speaking about a little bit of bottoming?

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