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## Brooks Automation Inc. F2Q09 (Qtr End 03/31/09) Earnings Call Transcript

### Earnings Call Excerpt

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Brooks Automation Inc. (BRKS)

F2Q09 Earnings Call

May 07, 2009 4:30 pm ET

#### **Executives**

Bob Lepofsky - President and Chief Executive Officer

Martin Headley - Chief Financial Officer

#### **Analysts**

Vis Manori - Credit Suisse

Jamil Ahmed - Citi

Timothy Summers - Wunderlich Securities

Hari Chandra - Deutsche Bank

Mary - Stifel Nicolaus

Timothy Arcuri - Citi

Patrick Ho - Stifel Nicolas

#### **Presentation**

##### **Operator**

Please stand by. Good afternoon, and welcome to the Brooks Automation earnings conference. Please be aware that today's conference is being recorded. At this time, I would like to turn the call over to your speaker today, Mr. Martin Headley, Chief Financial Officer. Please go ahead, sir.

##### **Martin Headley**

Good afternoon, everybody. I would like to welcome each of you to the Brooks Automation Inc. fiscal 2009 second quarter results call. Our press release and Form 10-Q were issued about 4:00 p.m. eastern time this afternoon and are available on our web site at [www.brooks.com](http://www.brooks.com).

You'll also find posted there copies of the PowerPoint slides used during our call today. I would like to remind everybody that during the course of the call, we'll be making forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. There are a number of factors that cause actual financial results or other events to differ significantly from those identified in such forward-looking statements and I refer you to the section of our earnings release titled Safe Harbor statement, Safe Harbor slide on our website and to company's various filings with the SEC.

I would also note that we're also making reference to a number of non-GAAP financial measures which are used in addition to and in conjunction with results presented in accordance with GAAP and should not be relied upon to the exclusion of GAAP measures. Management believes these financial measures provide an additional way of viewing aspects of our operations that when viewed with our GAAP results, and the reconciliations to GAAP measures provide them all complete understanding of our business.

Bob Lepofsky President and CEO of Brooks will open the call, after which I will provide a more detailed overview of the second quarter financials and finally, Bob will return for a brief summary and wrap-up of prepared comments before taking your questions. Bob?

**Bob Lepofsky**

Thank you, Martin and good day, ladies and gentlemen. The first comment we would like about the March ending quarter is that we're pleased to report it's over and behind us. It was to say the least, the most challenging period. The result of the hard work of the people of Brooks through out this period should be the headline. Our situation in the quarter mirrors the observation of a highly regarded analyst describing another company, near term pain for long-term gain.

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