

The logo for Seeking Alpha, with the text 'Seeking Alpha' in white and a yellow Greek letter alpha symbol to the right, all on a dark red background.

LodgeNet Interactive Corp. Q2 2009 Earnings Call Transcript

Question-and-Answer Session

Operator

(Operator Instructions)

Scott Petersen

Operator, are there any questions?

Operator

First question come from Alex Lieblong from Key Colony.

Alex Lieblong -Key Colony

Well, I think it would be helpful when you're going over this cash flow per share, what is the fully diluted share count now? So I think that was a little misleading.

Scott Petersen

The data point there would be coming off the GAAP shares outstanding today. So your point would be as if the [preferred] stock offering was on an as converted basis, right?

Alex Lieblong -Key Colony

Yes, sir.

Scott Petersen

I have to get back with you. I don't have that number, Alex. But we'll post that out. That's a good data point to have.

Alex Lieblong -Key Colony

Am I correct in thinking that we were diluted about 50%?

Scott Petersen

I believe it's less than that.

Alex Lieblong -Key Colony

Ballpark?

Scott Petersen

40. I believe 26?

Gary Ritondaro

35% to 40%.

Scott Petersen

If you took with the [shoot] that then went out, if you would take the existing cost, we have converted, I think it would be the as converted would roughly equal just shy of 40%.

Alex Lieblong -Key Colony

I guess, what I'm saying is, where we had 2.68-ish per share free cash flow, we'll go through that later.

Gary Ritondaro

Yeah, it's not new. It's about \$1.80, I think. We have \$1.80 now...

Alex Lieblong -Key Colony

Right, if my math is correct. I think it's in that range.

Scott Petersen

And then you would need to take off the interest cost. So there would be incremental cash flows coming down through the P&L, because there wouldn't be a dividend nor the interest factor attached to that, I believe, too.

Gary Ritondaro

Right.

Alex Lieblong -Key Colony

Okay, so you're saying that \$1.80, that is per share for the six months.

Gary Ritondaro

No, that's an annualized 12 months, Alex.

Alex Lieblong -Key Colony

Okay, that's \$1.80 versus \$2.68?

Gary Ritondaro

Yes.

Alex Lieblong -Key Colony

Okay, I'll find myself now. I didn't have my notes. What was the free cash flow last quarter?

Gary Ritondaro

Give me a minute here. As we presented, about \$15 million.

Alex Lieblong -Key Colony

Okay, we were \$16 million this quarter?

Gary Ritondaro

Yes, about 14.

Alex Lieblong -Key Colony

Okay, where did I get the 16, I don't know. Is there anyway when you're going forward, say in this hospital, what we're doing with hospitals say, okay, how many beds that were actually got online now versus kind of keep where we can kind of count the apples please?

Copyright © 2009 CBS Interactive, Inc. All Rights Reserved.