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## Systemax Inc. Q3 2009 Earnings Call Transcript

### Question-and-Answer Session

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**Operator**

Thank you, sir. (Operator Instructions) Your first question comes from Ali Motamed - Boston Partners.

**Ali Motamed - Boston Partners**

First of all, can you talk a little about the CapEx outlook, let's say, for the next quarter and maybe the next year, sort of what we should be looking at?

**Larry Reinhold**

Our CapEx has been relatively modest in the company, typically under \$10 million a year, for normal kinds of activities. I think that we're spending, as we know we've commented on, our Retail 2.0 initiative and also some other IT system upgrades. I think you could probably look to the future of normal CapEx in about the same range. Possibly we're going to be looking at some additional distribution center capability as our volume of business grows.

**Ali Motamed - Boston Partners**

Okay. And then Newegg's meant to be coming public any day soon. I see the valuations that are put out in their prospectus, and you guys are pretty much the best comp. They're looking at 20 times earnings and 30% of sales. Obviously, it's a little bit of a different business, but are you going to use this as an opportunity to maybe get out and discuss the company a little more and meet investors? You don't even really have much analyst coverage, you know? So make yourselves more available to the investment community?

**Richard Leeds**

We obviously look at all of our competitors, and they're one of them and they're a good competitor. We certainly want to have the best stock price that we could possibly have, and we always look at things like that.

**Ali Motamed - Boston Partners**

So will you be going out you think and doing that more? Do you have any plans?

**Richard Leeds**

I hope so. I mean, that's our intent, to get out more as we can.

**Ali Motamed - Boston Partners**

And what about supporting analyst coverage perhaps?

**Richard Leeds**

We're always trying to get more analyst coverage. If you could help us with that, we'd appreciate it.

**Operator**

Your next question comes from Ross Licero - Wisco Research.

**Ross Licero - Wisco Research**

I wanted to know how many new leases are signed for the new CompUSA stores?

**Gilbert Fiorentino**

There are two right now. There's one new store opening in Aventura, Florida imminently in the next few weeks. Other than the ones that are imminent to open, for competitive reasons we just don't like to talk about where we're putting stores or the markets we're looking at.

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